

PRESS RELEASE

October 8, 1999

1999 Third Quarter Santa Fe Area - Property Statistics

Existing and new, single-family detached homes sales:

| | July 1 through September 30, 1999 | | July 1 through September 30, 1998 | |
|-----------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|
| <u>AREA</u> | <u># SOLD</u> | <u>MEDIAN PRICE</u> | <u># SOLD</u> | <u>MEDIAN PRICE</u> |
| <u>CITY</u> | | | | |
| Northeast | 41 | \$ 377,500 | 48 | \$ 295,000 |
| Northwest | 24 | 212,500 | 14 | 173,000 |
| Southeast | 54 | 315,000 | 63 | 325,000 |
| Southwest | 98 | 160,500 | 109 | 148,000 |
| Total City | 217 | 223,000 | 234 | 195,350 |
| <u>COUNTY</u> | | | | |
| North | 43 | 437,500 | 32 | 389,000 |
| Southeast | 85 | 214,900 | 100 | 212,500 |
| *Eldorado | 58 | 180,750 | 68 | 191,250 |
| Southwest | 29 | 185,000 | 19 | 198,000 |
| Total County | 157 | 232,500 | 151 | 215,000 |
| Total City/County | 374 | 226,000 | 385 | 207,000 |
| <u>CONDO/TOWNHOME</u> | | | | |
| City | 100 | 180,600 | 120 | 153,750 |
| County/North | 2 | 448,500 | 1 | 735,000 |
| County/South | 1 | 237,500 | 1 | 170,800 |

| | | | | |
|-----------------------------|------------|----------------|------------|----------------|
| Total City/County | 103 | 190,000 | 122 | 156,500 |
| <u>DUPLEX/X-PLEX</u> | | | | |
| City & County | 4 | 170,000 | 4 | 271,500 |
| <u>MOBILE</u> | | | | |
| City & County | 7 | 75,000 | 5 | 84,000 |

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*Eldorado - separate figure - included in Southeast Total