

PRESS RELEASE

January 7 , 2005

2004 Fourth Quarter Santa Fe Area - Property Statistics

Existing and new, single-family detached homes sales:

	October 1 thru December 31, 2004		October 1 thru December 31, 2003	
AREA	# SOLD	MEDIAN PRICE	# SOLD	MEDIAN PRICE
CITY				
Northeast	48	642,500	36	515,000
Northwest	15	326,000	22	275,500
Southeast	55	580,000	68	404,750
Southwest	92	254,000	104	229,500
Total City	210	375,500	230	280,000
COUNTY				
North	66	671,500	55	615,000
Southeast	90	355,000	93	346,000
*Eldorado	56	319,400	52	328,750
Southwest	109	244,120	78	208,500
Total County	265	345,243	226	325,000
Total City/County	475	364,000	456	306,500
CONDO/TOWNHOME				
City	149	213,000	105	205,000
County/North	8	322,747	7	350,000
County/South	9	211,500	1	110,000
Total City/County	183	215,000	113	215,000
DUPLEX/X-PLEX				
City & County	11	232,000	8	355,000
MOBILE				
City & County	18	114,250	9	155,000

*Eldorado - separate figure - included in Southeast Total

